



# THE REID TECHNIQUE®

Protecting The Innocent & Identifying The Guilty

John E. Reid and Associates, Inc.  
209 West Jackson Boulevard, Suite 400 Chicago IL 60606  
800-255-5747 • 312-583-0700 • fax 312-583-0701

## THE REID TECHNIQUE OF INTERVIEW AND INTERROGATION®

**COURSE DESCRIPTION:** Upon successful completion of this program the student will have the knowledge of how to analyze case facts, evaluate the suspects behavior to determine truth or deception, conduct an interview using investigative and behavioral questions, and if need be, interrogate a suspect. The student will have the knowledge of how to get a suspect to acknowledge the commission of the crime that they committed and to develop that admission into a legally acceptable confession for court.

**Date:** November 2 - 5, 2021  
**Time:** 8:00am – 3:00pm  
**Host:** Salina Police Department  
**Location:** Salina Police Department Training Center  
3770 Yost Drive  
Salina, KS 67401

### LEARN HOW TO:

- Interpret verbal and non-verbal behavior to assess the credibility of the information provided by the victim, witness or suspect during the investigative interview
- How to use behavior provoking questions in the interview process
- How to use **THE REID NINE STEPS OF INTERROGATION®** to:
  - ✓ Develop interrogation strategies
  - ✓ Develop themes (persuasive statements)
  - ✓ Develop the alternative question to elicit the first admission

### COURSE FEE

4 Day Combined \$600.00 per person  
GSA rates available for Federal Employees

**Register NOW for  
special pricing!**

Register before October 2, 2021  
and receive \$50 per person off  
the regular price with code  
**Early\$50**

*(Does Not Apply to GSA Rates)*

**REGISTER by sending an email with attendees name to [Khea@reid.com](mailto:Khea@reid.com)**

**Questions?** Contact Kevin Rhea at 623-670-9975 or [krhea@reid.com](mailto:krhea@reid.com)